

NEEL GANU

New York, NY, United States of America
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EXPERIENCE

FINCH (ACQUIRED BY FINDER)

Finch offers the first rewards card that invests with cash-back

New York, New York

2019 - 2023

Co-founder & CEO

- Built a next generation financial technology product to help customers build wealth. Built a team of 21, created unique regulatory approach, launched in the US. SEC Registered investment advisor (CRD306431). Raised USD\$5M from Mendoza Ventures, Barclays, Techstars, Draper, CFMG Ventures, Goodwater Capital

FIDELITY (FMR LLC)

Multinational asset manager, USD\$4.5Tr AUM

Boston, Massachusetts

2018 - 2019

Senior Director, Consulting (2019 onwards), Director, Consulting (2018)

- Internal strategic projects

N26 GmbH

European mobile retail bank offering svcs. across 24 countries (8M customers, USD\$1.7B raised)

Berlin, Germany

2017

US Expansion

- Learnt how to build a bank in the US

NATIONAL AUSTRALIA BANK

Major Australian fin. svcs. provider (AA- graded, AUD19.2B rev [2016]). Internal advisory role

Melbourne, Australia

2015–2016

Head of Strategy, Product & Markets

CORPORATE VALUE ASSOCIATES

European mgmt. consulting firm. Ranked #9 Consulting Firm Asia Pac. Vault 2015

Melbourne, Australia / Sydney, Australia / Tokyo, Japan

2009–2015

Engagement Manager (2013-2015), Associate (2012–2013), Snr. Cons. (2010–2011), Cons. (2009–2010)

IBM AUSTRALIA

Sales Analyst

Melbourne, Australia

2006–2008

EDUCATION

MIT SLOAN SCHOOL OF MANAGEMENT

Master of Business Administration

Cambridge, MA, United States of America

2016 - 2018

- Teaching Assistant 15.431 Entrepreneurial Finance and Venture Capital to Prof. Matthew Rhodes-Kropf and Prof. Vinay Nair
- Independent projects:
 - Sopra Banking Software, advised on US entry strategy. Prof. Christina Wing (Harvard Business School)
 - Harvard Business Publishing case author: N9-620-004 'Sopra Banking Software expands to the US' (September 2018)
 - PayTM, advised on PayTM's impact on the Indian payments market. Prof. John Grant (MIT Sloan)
 - Community bank renovation, investment thesis to consolidate community banks. Prof. S.P. Kothari (MIT Sloan)

UNIVERSITY OF MELBOURNE

Bachelor of Commerce (Finance)

Melbourne, Australia

2006 - 2008

MONASH UNIVERSITY

Bachelor of Business Systems (Computer Science)

Melbourne, Australia

2004 - 2006

ADDITIONAL INFORMATION

Partner – Auctus Capital, seed venture capital fund (2014 – present). Board Observer – Eden Exchange, business for sale market place (2013 – present). Chartered Financial Analyst (2012). Interests: Cooking, Chess, Lego, CrossFit